

THE CELLULAR NETWORK OPERATOR ENABLING THE INTERNET OF THINGS



#### THE NEXT MAJOR TECHNOLOGICAL REVOLUTION

**BIGGER THAN SMARTPHONES** 

CONNECTING EVERYTHING



44

## \$3,2 BILLION

GOOGLE BUYS NEST FOR \$ 3,2 BILLION TO BUILD A STRONG TEAM FOR THE INTERNET OF THINGS."

# \$ 19 TRILLION

44

INTERNET OF THINGS IS A \$ 19 TRILLION OPPORTUNITY."



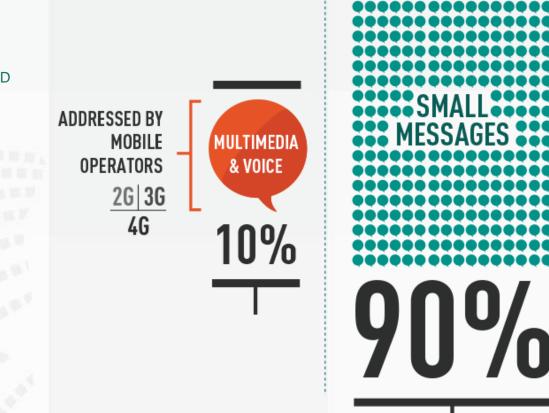
## 1,5 TRILLION DEVICES

THERE ARE ABOUT 20 BILLION IOT DEVICES OUT THERE TODAY, BUT THAT NUMBER WILL GROW TO 1,5 TRILLION BY 2020."



#### CONNECTING EVERYTHING REQUIRES MORE THAN HIGH BANDWIDTH

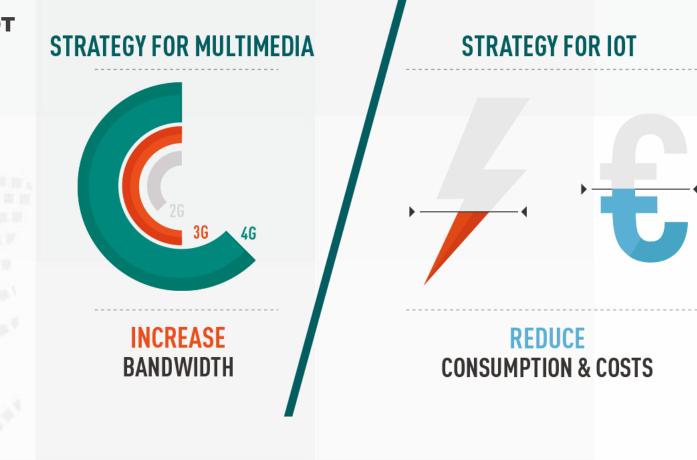
MOST USE CASES ARE BASED UPON SMALL MESSAGE EXCHANGES



UNRELEASED POTENTIAL



#### REMOVING THE CONNECTIVITY PAIN POINTS FOR THE IOT





#### WORLDWIDE CELLULAR NETWORK FOR SMALL MESSAGE EXCHANGES

COMPLEMENTING 2/3/4G

FOR THINGS, NOT FOR PEOPLE

OUT-OF-THE-BOX CONNECTIVITY





SAMPLE B2B APPLICATIONS **Smart Cities** 

Public parking monitoring

### **Asset management**

Billboard monitoring Asset tracking Waste management

**Utilities** Water metering

# Healthcare

Fall detection Distress buttons Medecine dispensers Home care management









#### SAMPLE B2C APPLICATIONS

# Pet tracking

How's my pet? Where's my pet?

# Security

Are my alarms functioning correctly? Remote alerts





# **Bike & car security**

Recover stolen bikes Recover stolen cars



# **Indoor climate monitoring**

Is the air healthy and at the right temperature?





#### SIMPLE & COST EFFECTIVE INTEGRATION

WIDE CHOICE OF HARDWARE PICK YOUR FAVORITE VENDOR

SEAMLESS DEVICE &

DATA MANAGEMENT

# Compatible with existing hardware



### **Standards based IT integration**

Data integration APIs - HTTP(S) REST & MQTT Device management APIs – HTTP(S) REST

## **Connect on-demand**, globally

Simple yearly subscription based offer Remote connectivity activation Connect anywhere

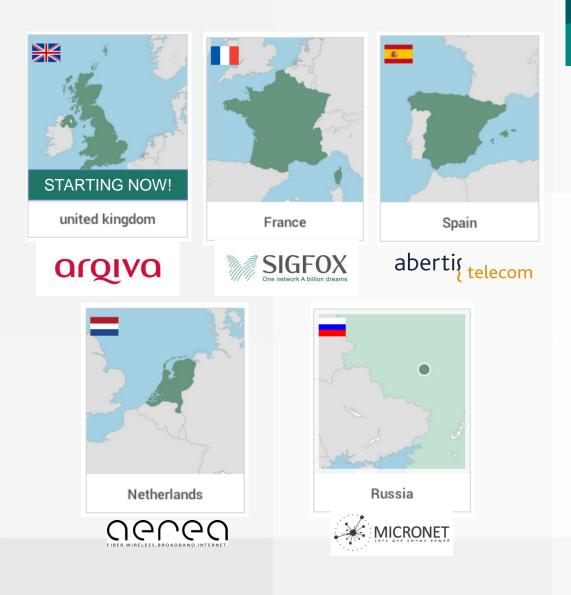


#### **CURRENT COVERAGE**

SIGFOX NETWORK OPERATORS: UK (ONGOING) FRANCE SPAIN THE NETHERLANDS RUSSIA (MOSCOW)

NEXT PHASE: SF & SILICON VALLEY GERMANY ITALY POLAND

PILOT CITIES: MUNICH (GERMANY) MENLO PARK (US) WUXI (CHINA) WARSAW (POLAND) MILAN (ITALY)

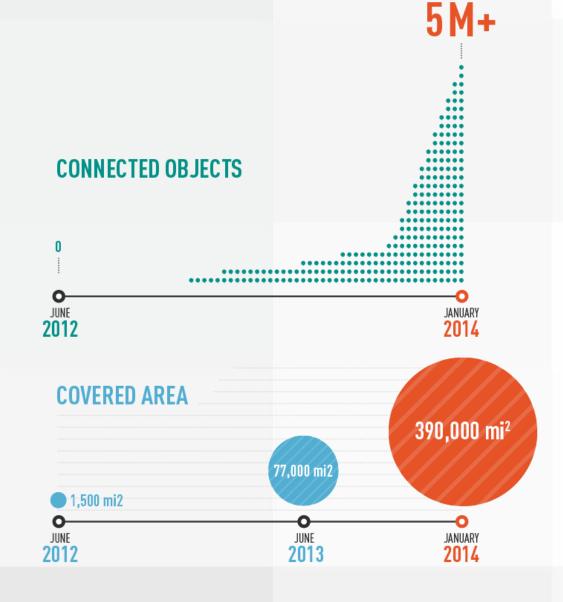






#### THE IOT OPERATOR

**EXPLOSIVE GROWTH** 





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